



<https://www.bluskysolutions.co.uk/job/business-sales-manager/>

Business Sales Manager

Description

We are looking for outgoing individuals who are looking for an out-bound telesales role offering a generous uncapped commission package with promotion opportunities.

You will be making calls to decision makers in businesses across the UK, with the aim of generating sales leads for our telecom services. You get paid commission on each complete prospect you hot key through to our sales team and our realistic OTE is £30 to £35k, with top performers earning £60k+!

Full ongoing training will be given.

Responsibilities

- Cold calling businesses to generate new opportunities by fact finding
- Closing Leads Given to you by sales agents.
- Information gathering for future business prospects.
- Building relationships with potential customers
- Ensuring targets are achieved
- Efficient time management and good organisation
- Good objection handling Skills

Qualifications

- Money motivated
- Chatty and confident
- Ability to build rapport
- Career driven
- Hit targets given

Job Benefits

- Totally Uncapped Commission
- Monday to Friday 9am to 5pm – No weekend work
- Motivational Incentives given for on target achievements.
- Excellent career progression opportunities
- Full Training Provided so no experience is needed
- 20 days Holiday plus Bank Holidays with an extra day each year for long service!

Contacts

We are a fast growing company who offer progression and an attractive salary, if you are highly motivated by money please get in contact and we can kick start your career!

Hiring organization

BluSky Solutions

Employment Type

Full-time

Job Location

Weston Road, CW1 6DD, Crewe, Cheshire

Base Salary

£ £16,000 - £ £35,000

Date posted

11 March 2021